

**TNB Projected and Reported Traffic and Revenue**  
**Traffic and Revenue Statistics for Fiscal Year 2013 - March (Month 09)**  
*April 29, 2013*

	Original Projected Traffic Forecast <sup>1</sup>	Revised Projected Traffic Forecast <sup>1</sup>	Reported Traffic	Variance from Original	Variance from Revised	Original Projected Toll Revenue	Revised Projected Toll Revenue <sup>2</sup>	Reported Toll Revenue	Variance from Original	Variance from Revised
Jul-12	1,230,000	1,217,000	1,245,321	A 15,321	39,321	\$ 5,366,000	\$ 5,653,000	\$ 5,382,613	B \$ 16,613	\$ 77,613
Aug-12	1,220,000	1,205,000	1,271,306	A 51,306	66,306	\$ 5,386,000	\$ 5,377,000	\$ 5,586,616	B \$ 200,616	\$ 209,616
Sep-12	1,110,000	1,093,000	1,162,037	A 52,037	69,037	\$ 4,892,000	\$ 4,877,000	\$ 5,037,892	B \$ 145,892	\$ 160,892
Oct-12	1,170,000	1,146,000	1,162,254	A (7,746)	15,254	\$ 5,096,000	\$ 5,102,000	\$ 5,116,325	B \$ 20,325	\$ 12,325
Nov-12	1,100,000	1,083,000	1,093,484	A (6,516)	9,484	\$ 4,822,000	\$ 4,808,000	\$ 4,743,409	B \$ (78,591)	\$ (67,591)
Dec-12	1,100,000	1,089,000	1,116,081	A 16,081	26,081	\$ 4,842,000	\$ 4,824,000	\$ 4,828,090	B \$ (13,910)	\$ 1,090
Jan-13	1,100,000	1,080,000	1,083,710	A (16,290)	3,710	\$ 4,842,000	\$ 4,779,000	\$ 4,644,200	B \$ (197,800)	\$ (137,800)
Feb-13	1,060,000	1,036,000	1,012,832	A (47,168)	(23,168)	\$ 4,642,000	\$ 4,580,000	\$ 4,349,572	B \$ (292,428)	\$ (233,428)
Mar-13	1,220,000	1,192,000	1,151,437	A (68,563)	(41,563)	\$ 5,336,000	\$ 5,276,000	\$ 3,670,609	B \$ (1,665,391)	\$ (1,607,391) <sup>3</sup>
Apr-13	1,160,000	1,138,000				\$ 5,102,000	\$ 5,036,000			
May-13	1,230,000	1,197,000				\$ 5,386,000	\$ 5,319,000			
Jun-13	1,250,000	1,210,000				\$ 5,436,000	\$ 5,370,000			
YTD	10,310,000	10,141,000	10,298,462	(11,538)	164,462	\$ 45,224,000	\$ 45,276,000	\$ 43,359,327	\$ (1,864,673)	\$ (1,584,673)
Annual Total	13,950,000	13,686,000				\$ 61,148,000	\$ 61,001,000			

Notes:

<sup>1</sup> The Original Projected Traffic Forecast, April 2012

<sup>2</sup> The original and revised toll revenue projections are based on values from the same sources referenced in footnote 1 above, with adjustments made for uncollectible revenue (leakage), Pay By Plate fees, and customer discounts.

<sup>3</sup> An adjustment to Toll Revenue was made in March 2013 due to the changes in Allowance for Doubtful Accounts (-\$106,815) and the adoption of a new methodology to defer revenue estimated to take over 12 months to collect or to be collectible as a Notice of Civil Penalty (-\$1,012,436). These adjustments relate to revenue for the entire biennium and not specifically to the month of March.

A = Reported Traffic - While we are not aware of any material discrepancies on traffic counts for SFY13, key ETCC reconciliations have not been completed. Final transaction counts will not be known until reconciliations are complete.

B = Toll Revenue - As of February 13, 2011, WSDOT transitioned toll customer service center operations to a new vendor - Electronic Transaction Consultants Corporation (ETCC). With this transition, the new ETCC system encountered problems in the accuracy and timeliness of recording revenue and other accounting transactions. WSDOT and ETCC have investigated and corrected accounting records for known discrepancies, and we have disclosed potential discrepancies in the notes to the 3rd quarter financial statements. While we are not aware of additional material discrepancies in the accounting records, ETCC has not completed key reconciliations which ensure timely and accurate processing of financial transactions. Upon completion and review of these reconciliations, any discrepancies identified will be addressed and necessary correcting adjustments made.