

Scoring Criteria 1: Qualifications/Expertise of Firms on Team

Min pts 0 : Max pts 60

- A. Include the following items:
- Provide a listing of all firms on your proposed team;
 - List the type(s) of expertise that each firm on your team can provide that is relevant to the project scope;
 - How long has each firm on your team provided these type(s) of expertise; and
 - Provide organization chart of your proposed team and include the respective roles that each firm will provide for the team.
- B. Include the following items:
Provide listing of each firm on your team's offices within the state of Washington (including the Greater Portland Metropolitan Area), include the total number of employees within each location and the types of expertise that is available at each location.
- C. Include the following items:
Has the prime consultant worked with proposed sub-consultant(s) on similar projects in the last three years? If yes, provide name of the project, each firm's role on the project and the dates the services were performed. Limit examples to one project for each sub-consultant firm.
- D. Include the following items:
Provide table identifying current availability of key staff and resources for each firm on the proposed project team. The availability of staff must be identified as hours available per month for the length of the project, not in percentages of time available.
- E. Include the following items:
Provide a list of up to three (3) similar projects that each firm on your project team has completed within the last five (5) years. The projects must demonstrate the required expertise needed for this project. Include the work/services provided on the projects and the approximate amount received for each project. Describe the approach to each project, particularly including elements with respect to engaging employees from all levels of the origination facilitating a change process or large scale organization development effort with a large public agency, and organizing teams, motivating employees, empowering employees, tapping innovation and facilitating healthy change.

Scoring Criteria 2: Qualifications of Proposed Project Manager

Min pts 0 : Max pts 30

- A. Include the following items:
Provide up to three (3) examples for the proposed Project Manager that demonstrates his/her prior experience as a Project Manager on WSDOT or similar projects. Include the date(s) of each project; the name of the client/organization for each project; list the project manager's responsibilities and tasks on each project.

- B. Include the following items:
Demonstrate the Project Manager’s familiarity with relevant state and federal regulations and/or procedures.
- C. Include the following items:
Provide up to three (3) examples of the proposed Project Manager’s ability to manage all of the following within a project:
- Project schedule;
 - Scope of work/scope creep;
 - Budget issues; and
 - Changes that arise throughout the life of the project.
- D. Include the following items:
Provide listing of professional licenses/accreditations for the proposed Project Manager; include the year that each license/accreditation was received.

Scoring Criteria 3: Key Team Members Qualifications (Prime Consultant and Sub-Consultants)
Min pts 0 : Max pts 20

- A. Include the following items:
- List each key team member’s role/responsibilities on your proposed team;
 - For each proposed key team member, provide up to three (3) examples of prior relevant projects. Include the name of project(s); dates of the project(s); and roles/responsibilities for each team member on those project(s); and
 - For each key team member on your proposed team, demonstrate his/her understanding of public agency structure.

Scoring Criteria 4: References/Past Performances (Prime Consultant Only)
Min pts 0 : Max pts 0

- A. Include the following items:
Provide a minimum of three (3) with a maximum of five (5) performance evaluations for either WSDOT projects, Non-WSDOT projects, or a combination of both that are either currently active projects or that has a project completion date within the last three (3) years. These must be included in your Packet B.

Performance Evaluations on WSDOT projects:

If you wish to have a Performance Evaluation completed on a WSDOT project, please contact the WSDOT project manager and have them complete WSDOT’s internal Filemaker Pro form 272-019 “Performance Evaluations – Consultant Services.”

Performance Evaluations for Non-WSDOT projects:

If your firm does not have performance evaluations with WSDOT, it is necessary to have an evaluation of past performance completed by a client. You are required to use the WSDOT

provided form and have it completed by your client. We will not accept your client version of a performance evaluation form. The WSDOT version of the evaluation form may be obtained by clicking on the link “Performance Evaluation Completed by Reference” which can be found on the main web page for this advertisement.

Scoring Criteria 5: Cost Factors (Prime Consultant Only)

Min pts 0 : Max pts 20

Include one of the following items: (If your firm has an established “Indirect Cost Rate” (ICR) follow item “A” instructions, otherwise follow item “B” instructions. Please note that providing ICR or Proposed Billing Rates is for the purpose for review for this solicitation only and that an updated/current ICR/“Actuals Not To Exceed” (ANTE) table or “Billing Rates” table containing all the firm(s) labor classifications must be approved before execution of a WSDOT awarded Agreement.

A. ICR and Direct Labor Costs:

- ICR: Please state your firm’s overhead rate. Please include supporting audited/unaudited overhead schedule for your firm’s most current fiscal year.
- Direct (raw) labor costs: Listing of all proposed key personnel with corresponding labor classifications, clearly identifying the proposed project manager, and the associated direct (raw) labor costs for each labor classification.

B. Billing Rates: If your firm does not have an ICR:

- Please fill out the linked form “Proposed Billing Rates” on the first web page of this RFQ. The form can be found under the heading “Submit Required Forms.”