



**STATE OF
WASHINGTON
DEPARTMENT OF
TRANSPORTATION**

Notice to Consultants FAA 2024
Statewide Disparity Study RFQ
12/14/2023

PACKET B



Via Submittal Email

December 14, 2023

Washington State Department of Transportation
310 Maple Park Avenue SE
P.O. Box 47300
Olympia, WA 98504-7300

**Re: Washington State Department of Transportation FAA 2024 Statewide
Disparity Study**

To Whom it May Concern:

Griffin & Strong, P.C. (GSPC), is pleased to have the opportunity to submit our qualifications to conduct the FAA 2024 Statewide Disparity Study for the Washington State Department of Transportation (WSDOT). Griffin & Strong, P.C. is a minority-owned law and public policy consulting firm located in Atlanta, Georgia. The firm has methodically built its experience and reputation in the area of public policy consulting and has conducted disparity studies, availability studies, disparity research, public hearings; managed supplier diversity programs; drafted legislation; performed goal-settings and benchmarkings; evaluated, developed, and implemented remedial programs; and provided legislative recommendations and drafting for over 100 public engagements. The firm was organized in 1992, incorporated in 1996, and has been in business continuously since that time.

GSPC has conducted over sixty (60) major disparity studies as a prime contractor and has team members who have been fundamental in completing over 160 studies for governmental agencies all over the country. More specifically, we have experience and a demonstrated capacity for conducting disparity studies with an emphasis on the transportation and airport sector by having completed the following disparity studies: State of North Carolina (which included 58 community colleges and 21 universities) and North Carolina Department of Transportation, Georgia Department of Transportation, and Metropolitan Nashville Airport Authority. Other notable, completed disparity studies includes Bexar County (TX), Mecklenburg County (NC), Metropolitan Government of Nashville and Davidson County (TN), and City of Augusta (GA).

GSPC is uniquely positioned to assist WSDOT in conducting robust research that forms the basis of a legally defensible and effective program. GSPC's CEO, Rodney K. Strong, is widely considered a foremost national expert in factual predicate research, having crafted the City of Atlanta's successful response to the tide-turning City of Richmond v J.A. Croson (1989) case when he was the City's Director of Contract Compliance. He also testified before the U.S. Senate Committee on Small Business & Entrepreneurship.

GSPC's team is the strongest and most experienced in the industry with six (6) JDs, two (2) PhDs in Economics, a PhD in Social Psychology, and a PhD in Anthropology, all with expertise in disparity research. GSPC's Sr. Economist was recently named one of the top 40 Black Economists of the last 30 years. In addition to our highly qualified staff, we are pleased to work with local subconsultants, ToGather (DBE Certified), Yates Consulting (DBE Certified), and Illuminate Evaluation Services (S/WBE Certified). ToGather will perform anecdotal interviews, Yates Consulting will also perform anecdotal interviews and PR/community engagement, and Illuminate Evaluation Services will conduct the online survey of business owners.



We are the only firm among our competitors that can not only complete a high-quality, legally defensive disparity study but also provide the utmost professional and experienced, hands-on direction in implementing the recommendations from the Study.

Disparity studies are a creation of the courts and the methodology for conducting them is controlled by case law, as well as econometrics. We are unique in that we are a law firm with a public policy consulting division, whose sole focus is disparity research, government and private consulting, and supplier diversity program development. Because of the specialized experience of GSPC, we are perfectly suited to analyze and respond to the current legal climate which confronts governmental efforts to ensure that all citizens are given an equal opportunity to compete in public contracting. GSPC acknowledges that in addition to conducting high-quality disparity studies and quantitative research, it is important to understand the total legal and political environment of each client and to have an open and flexible approach toward policy options that pass muster under intense legal and political scrutiny.

GSPC's work is characterized as follows:

1. GSPC prides itself on ensuring each consulting engagement is done to the highest quality and any program developed is uniquely crafted to meet the needs of the jurisdiction that it serves.
2. From finding and collecting data (wherever it is, including hard copies), to filling data gaps and conducting manual data entry, we do the work necessary to provide a legally defensible study, and do not take shortcuts.
3. GSPC will see you through to the project conclusion, providing clear findings and recommendations to serve as your strategic next steps.
4. GSPC is uniquely capable of hands-on development of any recommended program or modifications of existing programs, including legislative recommendations, drafting legislation, creating the business model and structure, and, when needed, running the program.
5. GSPC believes strongly in community engagement and will work closely with you to identify and engage your community stakeholders to ensure their concerns are heard.
6. GSPC conducts its projects under PMI project management processes and takes pride in the timely delivery of projects.

Overall, GSPC is committed to performing the services as described in our proposal. The firm's representative for this proposal is Susan G. Johnson, Director of Project Development, who can be reached via email (susan@gspclaw.com) or via phone, 678-364-2962, ext. 102.

Again, we are pleased to present our qualifications and look forward to hearing from you soon.

Sincerely,

A handwritten signature in blue ink that reads "Rodney K. Strong".

Rodney K. Strong
Chairman and CEO

Consultant Information Form

Firm Name:		FYE Date:	Number of Employees:
Address:			
City:	State:	Zip Code:	County:
Phone:	Fax:	Company Web Site:	
Remit to Address:			
City:	State:	Zip Code:	County:
Phone:		Fax:	
Statewide Vendor Number (SWV) for Remit to Address:		Federal Tax ID Number or Social Security Number:	
Unified Business Identifier Number (UBI):		Date Universal Numbering System (DUNS) Number:	
Year Firm Established:	UDBE/SBE/MSVWBE Certification Number::	NAICS Code & Code Name:	
Proposed Project Manager:		Email:	
Financial Contact:		Email:	

Firm Type:

- Sole Proprietor
 Partnership
 C – Corp.
 Limited Partnership
 Subchapter S Corp.
 Limited Liability Company

Annual Gross Receipt:

- \$0 to \$1 Million
 \$1 Million to \$5 Million
 \$5 Million to \$10 Million
 \$10 Million to \$15 Million
 Over \$15 Million

Note:

Firm Name: Please *do not* use: dba’s – doing business as; combination names when two firms are working together, unless the combination name is the formation of a legally registered new company such as a joint venture; derivatives of your legal name; acronyms; etc. The firm name shown must be your firm’s legal name.

Federal Tax ID Number: Your Federal Tax ID number must be that number registered to your legal firm name. If you do not have a Federal Tax ID number, please use your social security number.

Unified Business Identifier (UBI) Number: Your firm will be **REQUIRED** to acquire a UBI Number prior to execution of an agreement and/or being approved as a Sub-consultant to an existing agreement. This is a Washington State Business license and can be acquired by contacting the Washington State Department of Revenue web site at www.dor.wa.gov

Statewide Vendor (SWV) Number: The Statewide Vendor (SWV) Number is **REQUIRED** for vendors to receive payments. If your firm doesn’t already have an SWV number, your firm will be required to acquire a SWV number prior to execution of an agreement. For additional information, please visit the Office of Financial Management (OFM) at <https://www.ofm.wa.gov/it-systems/accounting-systems/statewide-vendorpayee-services>

FYE Date: Your firm’s fiscal year end date.

UDBE/SBE/MSVWBE Certification: If your firm is certified as a UDBE/SBE/MSVWBE enter your firm’s certification number. Federal Certifications: Underutilized Disadvantaged Business Enterprise (UDBE), Small Business Enterprise (SBE). State Certifications: Minority, Small, Veteran, Women Business Enterprise. For additional information go to the Washington State Office of Minority & Women’s Business Enterprises web site at www.omwbe.wa.gov

It is critical that your firm name is your legal firm name and that it is the same name assigned to your Federal Tax ID number and is the same name utilized for your SWV number.



CRITERIA 7

CONTRACTOR CERTIFICATION- WORKERS' RIGHTS

CONTRACTOR CERTIFICATION
EXECUTIVE ORDER 18-03 – WORKERS’ RIGHTS
WASHINGTON STATE GOODS & SERVICES CONTRACTS

Pursuant to the Washington State Governor’s Executive Order 18-03 (dated June 12, 2018), the Washington State Department of Transportation is seeking to contract with qualified entities and business owners who certify that their employees are not, as a condition of employment, subject to mandatory individual arbitration clauses and class or collective action waivers.

Solicitation Title: State of Washington Department of Transportation
FAA 2024 Statewide Disparity Study

I hereby certify, on behalf of the firm identified below, as follows (check one):

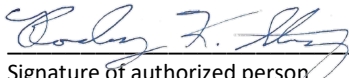
NO MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES. This firm does NOT require its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

OR

MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES. This firm requires its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

I hereby certify, under penalty of perjury under the laws of the State of Washington, that the certifications herein are true and correct and that I am authorized to make these certifications on behalf of the firm listed herein.

FIRM NAME: Griffin & Strong, P.C.
Name of Contractor/Bidder – Print full legal entity name of firm

By: 
Signature of authorized person

Rodney K. Strong
Print Name of person making certifications for firm

Title: Chairman and CEO
Title of person signing certificate

Place: Atlanta, Georgia
Print city and state where signed

Date: 12/13/2023

**CONTRACTOR CERTIFICATION
EXECUTIVE ORDER 18-03 – WORKERS’ RIGHTS
WASHINGTON STATE GOODS & SERVICES CONTRACTS**

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Solicitation Title: State of Washington Department of Transportation FAA 2024 Statewide Disparity Study

I hereby certify, on behalf of the firm identified below, as follows (check one):

XXX NO MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES. This firm does NOT require its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

OR

MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES. This firm requires its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

I hereby certify, under penalty of perjury under the laws of the State of Washington, that the certifications herein are true and correct and that I am authorized to make these certifications on behalf of the firm listed herein.

FIRM NAME: BLWall Consulting LLC
Name of Contractor/Bidder – Print full legal entity name of firm

By: Bridget Wall-Lennon
Signature of authorized person

Digitally signed by Bridget Wall-Lennon
Date: 2023.12.10 18:44:09 -05'00'

Bridget Wall-Lennon
Print Name of person making certifications for firm

Title: President
Title of person signing certificate

Place: Wake Forest, NC
Print city and state where signed

Date: December 10, 2023

CONTRACTOR CERTIFICATION
EXECUTIVE ORDER 18-03 – WORKERS’ RIGHTS
WASHINGTON STATE GOODS & SERVICES CONTRACTS

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Solicitation Title: State of Washington Department of Transportation FAA 2024 Statewide Disparity Study

I hereby certify, on behalf of the firm identified below, as follows (check one):

NO MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES. This firm does NOT require its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

OR

MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES. This firm requires its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

I hereby certify, under penalty of perjury under the laws of the State of Washington, that the certifications herein are true and correct and that I am authorized to make these certifications on behalf of the firm listed herein.

FIRM NAME: Gracie Geremia LLC
Name of Contractor/Bidder – Print full legal entity name of firm

By: Gracie Geremia
Signature of authorized person

Gracie Geremia
Print Name of person making certifications for firm

Title: CFO and lead Consultant
Title of person signing certificate

Place: Everett, Washington
Print city and state where signed

Date: 12/11/2023

CONTRACTOR CERTIFICATION
EXECUTIVE ORDER 18-03 – WORKERS’ RIGHTS
WASHINGTON STATE GOODS & SERVICES CONTRACTS

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Solicitation Title: State of Washington Department of Transportation FAA 2024 Statewide Disparity Study

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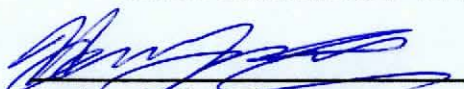
NO MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES. This firm does NOT require its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

OR

MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES. This firm requires its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

I hereby certify, under penalty of perjury under the laws of the State of Washington, that the certifications herein are true and correct and that I am authorized to make these certifications on behalf of the firm listed herein.

FIRM NAME: Yates Consulting, LLC
Name of Contractor/Bidder – Print full legal entity name of firm

By: 
Signature of authorized person

Henry Yates
Print Name of person making certifications for firm

Title: President
Title of person signing certificate

Place: Seattle, Washington
Print city and state where signed

Date: 12/13/23

CONTRACTOR CERTIFICATION '
EXECUTIVE ORDER 18-03 – WORKERS' RIGHTS '
WASHINGTON STATE GOODS & SERVICES CONTRACTS '

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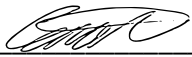
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I hereby certify, under penalty of perjury under the laws of the State of Washington, that the certifications herein are true and correct and that I am authorized to make these certifications on behalf of the firm listed herein.

FIRM NAME: Illuminate Evaluation Services, LLC "
Name of Contractor/Bidder – Print full legal entity name of firm "

By: " 
Signature of authorized person

Candace A. Gratama
Print Name of person making certifications for firm

Title: " Owner/Partner
Title of person signing certificate

Place: Kirkland, WA
Print city and state where signed

Date: " 12/12/23



CRITERIA 8

WAGE THEFT PREVENTION CONTRACTOR CERTIFICATION

**CONTRACTOR CERTIFICATION
WAGE LAW COMPLIANCE – RESPONSIBILITY CRITERIA
WASHINGTON STATE GOODS & SERVICES CONTRACTS**

Prior to awarding contracts, agencies are required to determine that bidder is 'responsible bidder.' See RCW 39.26.160(2) & (4). Pursuant to legislative enactment in 2017, the responsible bidder criteria include contractor certification that the contractor has not willfully violated Washington's wage laws. See Chapter 258, 2017 Laws (enacting SSB 5301).

Solicitation or Agreement Title: State of Washington Department of Transportation
FAA 2024 Statewide Disparity Study

Solicitation Posting Date or Agreement Start Date: 11/15/2023 (Solicitation Posting Date)

I hereby certify, under penalty of perjury under the laws of the State of Washington, that the below certification is true and correct and that I am authorized to make the following certification on behalf of the firm listed herein.

CERTIFICATION:

This firm has **NOT** been determined by a final and binding citation and notice of assessment issued by the Washington Department of Labor and Industries or through a civil judgment entered by a court of limited or general jurisdiction to have willfully violated, as defined in [RCW 49.48.082](#), any provision of RCW chapters [49.46](#), [49.48](#), or [49.52](#) within three (3) years prior to the date of the above-stated date.

FIRM NAME: Griffin & Strong, P.C.
Name of Consultant/Contractor – Print full legal entity name of firm

By:  Rodney K. Strong
Signature of authorized person Print Name of person making certifications for firm

Title: Chairman and CEO Place: Atlanta, Georgia
Title of person signing certificate Print city and state where signed

Date: 12/13/2023

Submittal Instructions:

- If submitting a proposal in response to a solicitation, a signed Certification Document for the Prime and all Subs must also be included in your proposal Packet B (see advertisement for additional requirements).
- If requesting to add a Sub to an existing agreement, submit the signed Certification Document to: ConsultantRates@wsdot.wa.gov.

**CONTRACTOR CERTIFICATION
WAGE LAW COMPLIANCE – RESPONSIBILITY CRITERIA
WASHINGTON STATE GOODS & SERVICES CONTRACTS**

Prior to awarding a contract, agencies are required to determine that a bidder is a 'responsible bidder.' See RCW 39.26.160(2) & (4). Pursuant to legislative enactment in 2017, the responsible bidder criteria include a contractor certification that the contractor has not willfully violated Washington's wage laws. See Chap. 258, 2017 Laws (enacting SSB 5301).

Solicitation or Agreement Title: State of Washington Department of Transportation FAA
2024 Statewide Disparity Study

Solicitation Posting Date or Agreement Start Date: 11/15/2023

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FIRM NAME: BLWall Consulting LLC
Name of Consultant/Contractor – Print full legal entity name of firm

By: Bridget Wall-Lennon Digitally signed by Bridget Wall-Lennon
Date: 2023.12.10 18:51:37 -05'00' Bridget Wall-Lennon
Signature of authorized person Print Name of person making certifications for firm

Title: President Place: Wake Forest, NC
Title of person signing certificate

Date: December 10, 2023

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Solicitation or agreement Title: State of Washington Department of Transportation FAA
2024 Statewide Disparity Study

Solicitation Posting Date or agreement Start Date: 11/15/2023

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FIRM NAME: Gracie Geremia LLC
Name of Consultant/Contractor – Print full legal entity name of firm

By: Gracie Geremia
Signature of authorized person

Gracie Geremia
Print Name of person making certifications for firm

Title: CEO and Lead Consultant
Title of person signing certificate

Place: Everett, Washington
Print city and state where signed

Date: 12/11/2023

Submittal Instructions:

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WAGE LAW COMPLIANCE – RESPONSIBILITY CRITERIA
WASHINGTON STATE GOODS & SERVICES CONTRACTS**

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Solicitation or agreement Title: State of Washington Department of Transportation FAA
2024 Statewide Disparity Study

Solicitation Posting Date or agreement Start Date: 11/15/2023

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FIRM NAME: Yates Consulting, LLC
Name of Consultant/Contractor – Print full legal entity name of firm

By: 
Signature of authorized person

Henry Yates
Print Name of person making certifications for firm

Title: President
Title of person signing certificate

Place: Seattle, Washington
Print city and state where signed

Date: 12/13/23

Submittal Instructions:

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WAGE LAW COMPLIANCE – RESPONSIBILITY CRITERIA
WASHINGTON STATE GOODS & SERVICES CONTRACTS**

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Solicitation or agreement Title: State of Washington Department of Transportation FAA
2024 Statewide Disparity Study

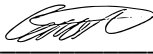
Solicitation Posting Date or agreement Start Date: 11/15/2023

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FIRM NAME: Illuminate Evaluation Services, LLC
Name of Consultant/Contractor – Print full legal entity name of firm

By:  Candace A. Gratama
Signature of authorized person Print Name of person making certifications for firm

Title: Owner/Partner Place: Kirkland, WA
Title of person signing certificate Print city and state where signed

Date: 12/12/23

Submittal Instructions:

- If submitting a proposal in response to a solicitation, a signed Certification Document for the Prime and all Subs must also be included in your proposal Packet B (see advertisement for additional requirements).
- If requesting to add a Sub to an existing agreement, submit the signed Certification Document to: ConsultantRates@wsdot.wa.gov.



CRITERIA 9

REFERENCES/PAST PERFORMANCES

**Washington State
Department of Transportation**

**Performance Evaluation
Completed by Reference**

Consultant Name: Griffin & Strong, P.C.
Consultant's Project Manager: Michele Clark Jenkins
Project Name to be Evaluated on: (Work must have been completed within the last 3 years or is currently being performed.) Disparity Study for City of Augusta (GA)

Type of Work:

Roadway Design
 Plans Specs & Estimates
 Transportation Study
 Right-of-Way
 Other

Contract Information: (Work must have been completed within the last 3 years or is currently being performed.)

<input checked="" type="checkbox"/> Prime	Start Date	End Date	Dollar Amount of Services
<input type="checkbox"/> Sub	8/21/2020	8/21/2022	\$341,580

Performance Evaluation	
Rating Criteria	Score
Please rate each criteria on a scale of 1 to 10. 1 being low and 10 being high.	1 - Low to 10 - High

1. Was the firm cooperative and responsive during any negotiations whether they were budget related or work element related?	10
2. Did the firm complete the project within the total budgeted amount?	10
3. Did the firm complete the project within the contract schedule(s)?	10
4. Did the firm meet all of your technical standards and quality expectations?	10
5. Was the firm's communication, both oral and written, clear and concise?	10
6. Was the firm's project management system effective?	10
Total Score (Total the score by adding the scores for criterias 1 through 6.)	60 0.00
Average Score (Average the score by dividing the total score by the total number of criteria that was rated.)	10 0.00

Evaluator Information:		
Firm/Company Name: City of Augusta		
Evaluator's Name: Phyllis Johnson	Evaluator's Title: Director	
Firm/Company Address: 535 Telfair Street Room 530		
Phone: 706-826-1325	Fax:	Date: 12/14/23

Distribution: Original: Return to Consultant being evaluated; and
 Copy: Fax to WSDOT at 360-705-6838 or email to wsdotcso@wsdot.wa.gov

**Washington State
Department of Transportation**

**Performance Evaluation
Completed by Reference**

Consultant Name: Griffin & Strong, P.C.
Consultant's Project Manager: Michele Clark Jenkins
Project Name to be Evaluated on: (Work must have been completed within the last 3 years or is currently being performed.) Disparity Study and Additional Services

Type of Work:

Roadway Design
 Plans Specs & Estimates
 Transportation Study
 Right-of-Way
 Other

Contract Information: (Work must have been completed within the last 3 years or is currently being performed.)

<input checked="" type="checkbox"/> Prime <input type="checkbox"/> Sub	Start Date	End Date	Dollar Amount of Services
	11/1/2018	5/19/2021	\$362,600

Performance Evaluation	
Rating Criteria	Score
Please rate each criteria on a scale of 1 to 10. 1 being low and 10 being high.	1 - Low to 10 - High

- Was the firm cooperative and responsive during any negotiations whether they were budget related or work element related? 10
 - Did the firm complete the project within the total budgeted amount? 10
 - Did the firm complete the project within the contract schedule(s)? 8*
 - Did the firm meet all of your technical standards and quality expectations? 10
 - Was the firm's communication, both oral and written, clear and concise? 10
 - Was the firm's project management system effective? 9
- Total Score**
(Total the score by adding the scores for criterias 1 through 6.) 57 0.00
- Average Score**
(Average the score by dividing the total score by the total number of criteria that was rated.) 9.5 0.00

Evaluator Information:		
Firm/Company Name: Metropolitan Nashville Airport Authority		
Evaluator's Name: DAULTIA TAYLOR	Evaluator's Title: VP, Procurement & Business Diversity	
Firm/Company Address: 140 BNA Park Drive Suite 520 Nashville, TN 37214		
Phone: 615-225-4688	Fax: 615-225-4131	Date: 12-13-2023

Distribution: Original: Return to Consultant being evaluated; and
 Copy: Fax to WSDOT at 360-705-6838 or email to wsdotcso@wsdot.wa.gov

Rev. 2014

* Schedule was off due to MAAA delay not consultant

**Washington State
Department of Transportation**

**Performance Evaluation
Completed by Reference**

Consultant Name: Griffin & Strong, P.C.
Consultant's Project Manager: Michele Clark Jenkins
Project Name to be Evaluated on: (Work must have been completed within the last 3 years or is currently being performed.) State of North Carolina Disparity Study

Type of Work:

Roadway Design
 Plans Specs & Estimates
 Transportation Study
 Right-of-Way
 Other

Contract Information: (Work must have been completed within the last 3 years or is currently being performed.)

<input checked="" type="checkbox"/> Prime	Start Date	End Date	Dollar Amount of Services
<input type="checkbox"/> Sub	02/01/2019	02/26/2021	1,196,000.00

Performance Evaluation	
Rating Criteria	Score
Please rate each criteria on a scale of 1 to 10. 1 being low and 10 being high.	1 - Low to 10 - High

- | | |
|--|-----------|
| 1. Was the firm cooperative and responsive during any negotiations whether they were budget related or work element related? | 9 |
| 2. Did the firm complete the project within the total budgeted amount? | 10 |
| 3. Did the firm complete the project within the contract schedule(s)? | 7 |
| 4. Did the firm meet all of your technical standards and quality expectations? | 9 |
| 5. Was the firm's communication, both oral and written, clear and concise? | 9 |
| 6. Was the firm's project management system effective? | 9 |
| Total Score
(Total the score by adding the scores for criterias 1 through 6.) | 53 0.00 |
| Average Score
(Average the score by dividing the total score by the total number of criteria that was rated.) | 8.83 0.00 |

Evaluator Information:		
Firm/Company Name: State of North Carolina		
Evaluator's Name: John Guenther	Evaluator's Title: Interim Deputy Director Data + Compliance Manager	
Firm/Company Address: 1601 W Jones Street Raleigh NC		
Phone: 984-236-0141	Fax:	Date: Dec 5, 2023

Distribution: Original: Return to Consultant being evaluated; and Rev. 2014
 Copy: Fax to WSDOT at 360-705-6838 or email to wsdotcso@wsdot.wa.gov **JohnGuenther@doannc.gov**



CRITERIA 10

COST FACTORS

Date: December 13, 2024

Company Name: Griffin & Strong, P.C. (Prime)

Address: 235 Peachtree Street, N.E.Suite 400

City / State / Zip: Atlanta, Georgia 30303

Subject: Proposed Labor Classifications and Hourly Billing Rates for <Enter Project Title> 2024 FAA Statewide Disparity Study


Attention: Manager, Contract Services Office

Below are the highest anticipated hourly billing rates for the identified labor classifications.

Labor Classification	All Inclusive Billing Rate
Rodney K. Strong- Project Executive	\$400
Delmarie Griffin- Project Executive	\$400
Dr. Gregory Price- Senior Economist/Private Sector Analysis	\$300
Dr. Vince Eagan- Chief Investigator/ Policy Advisor	\$300
Michele Clark Jenkins- Project Manager	\$300
Austin Broussard-Deputy Project Manager	\$200
Marcus Garner- Anecdotal Analyst	\$200
David Maher- Legal Analyst	\$300
Thoai Tran- Data Analytics Coordinator	\$250
Tobi Taiwo- Data Analyst	\$200
Susan Johnson- Contract Administrator	\$200
Esther Dan- Data Entry & Assistance	\$50
Winifred Clark- Graphic Design	\$80
Dr. Imani Strong-Tucker- Anecdotal Oversight	\$300

Note: Proposed Billing Rates, as submitted, shall be reviewed, accepted, and incorporated as an exhibit to the agreement. The Proposed Billing Rates shall be effective throughout the life of the agreement in accordance with the agreement payment provision.

Respectfully,

Signature 
 Title Chairman and CEO



Proposed Billing Rates

Date: December 13, 2023

Company Name: BLWall Consulting

Address: P.O. Box 400

City / State / Zip: Wake Forest, NC 27588

Subject: Proposed Labor Classifications and Hourly Billing Rates for <Enter Project Title> **2024 FAA Statewide Disparity Study**

Attention: Manager, Contract Services Office

Below are the highest anticipated hourly billing rates for the identified labor classifications.

Labor Classification	All Inclusive Billing Rate
Bridget Wall-Lennon- Custom Census	\$210/hr.

Note: Proposed Billing Rates, as submitted, shall be reviewed, accepted, and incorporated as an exhibit to the agreement. The Proposed Billing Rates shall be effective throughout the life of the agreement in accordance with the agreement payment provision.

Respectfully,
 Digitally signed by Bridget Wall-Lennon
 Date: 2023.12.14 11:28:34 -05'00'
 Signature Bridget Wall-Lennon
 Title President



Date: December 13, 2023

Company Name: Gracie Geremia LLC, dBa ToGather

Address: 2210 Oakes Ave

City / State / Zip: Everett, WA 98201

Subject: Proposed Labor Classifications and Hourly Billing Rates for <Enter Project Title> 2024 FAA Statewide Disparity Study

Attention: Manager, Contract Services Office

Below are the highest anticipated hourly billing rates for the identified labor classifications.

Labor Classification	All Inclusive Billing Rate
Gracie Geremia- Anecdotal Interviews	\$150

Note: Proposed Billing Rates, as submitted, shall be reviewed, accepted, and incorporated as an exhibit to the agreement. The Proposed Billing Rates shall be effective throughout the life of the agreement in accordance with the agreement payment provision.

Respectfully,
Signature Gracie Geremia
Title CEO and Lead Consultant

**Was i
Department of Transportation**

Proposed Billing Rates

Date: December 13, 2023

Company Name: Illuminate Evaluation Services

Address: 8005 22nd Ave NW

City / State / Zip: Seattle, WA 98117

Subject: Proposed Labor Classifications and Hourly Billing Rates for <Enter Project Title> 2024 FAA Statewide Disparity Study

Attention: Manager, Contract Services Office

Below are the highest anticipated hourly billing rates for the identified labor classifications.

Labor Classification	All Inclusive Billing Rate
Candace Gratama	\$150
Kari M. Peterson	\$150

Note: Proposed Billing Rates, as submitted, shall be reviewed, accepted, and incorporated as an exhibit to the agreement. The Proposed Billing Rates shall be effective throughout the life of the agreement in accordance with the agreement payment provision.

Respectfully,

Signature _____

Title Owner/Partner - Illuminate Evaluation Services